Ohio Public Transit Association Statement of Financial Position As of September 30th



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| | 2023 |
|---|------------------|
| ASSETS | |
| Current Assets | |
| Checking/Savings | |
| Huntington Checking (*129) | 53,586.87 |
| Huntington MMA (*132) | 207,791.76 |
| PayPal | 823.60 |
| Undeposited Funds | 0.00 |
| Total Checking/Savings | \$ 262,202.23 |
| Accounts Receivable | |
| Pledges Receivable | 47,867.50 |
| Total Accounts Receivable | \$ 47,867.50 |
| Other Current Assets | |
| Prepaid Expenses | - |
| Total Other Current Assets | - |
| Total Current Assets | \$ 310,069.73 |
| TOTAL ASSETS | \$ 310,069.73 |
| LIABILITIES AND NET ASSETS | |
| Liabilities | |
| Current Liabilities | |
| Accounts Payable | |
| Accounts Payable | 150.00 |
| Unearned Membership Revenue | - |
| Total Current Liabilities | 150.00 |
| Total Liabilities | 150.00 |
| Net Assets | |
| Net Assets - Without Donor Restrictions | 309,919.73 |
| Total Net Assets | \$ 309,919.73 |
| TOTAL LIABILITIES AND NET ASSETS | \$ 310,069.73 |

Ohio Public Transit Association Statement of Activities - Summary For the Nine Months Ended September 30th



| | 2023 | |
|---|------|------------|
| NET ASSETS WITHOUT DONOR RESTRICTIONS | | |
| Revenues | | |
| Conference Revenues | | 204,863.71 |
| Interest Earned | | 62.25 |
| Ordinary Revenues | | 256,934.09 |
| Refunds | | - |
| Total Revenues | \$ | 461,860.05 |
| Expenses | | |
| Annual Conference Expense | | 176,055.46 |
| Association Activities | | 11,651.72 |
| Operational Expenses | | 7,028.59 |
| Professional Services | | 138,700.00 |
| Total Expenses | \$ | 333,435.77 |
| Change in Net Assets | \$ | 128,424.28 |
| Beginning Net Assets Without Donor Restrictions | \$ | 181,495.45 |
| Ending Net Assets Without Donor Restrictions | \$ | 309,919.73 |

Ohio Public Transit Association Statement of Activities - Detail with Budget Comparison For the Nine Months Ended September 30th, 2023



| | YTD | Jan - Dec 2023 Budget | \$ Budget Variance |
|---------------------------------------|------------|--------------------------|---|
| NET ASSETS WITHOUT DONOR RESTRICTIONS | | | |
| | | | |
| Revenues Conference Boyerues | | | |
| Conference Revenues | 22 100 00 | 60,000,00 | (27,000,00) |
| Expo Registration | 22,100.00 | 60,000.00 | (37,900.00) |
| Attendee Registration | 118,026.09 | 90,000.00 | 28,026.09 |
| Conference Partnerships | 62,400.00 | 50,000.00 | 12,400.00 |
| Other Income | - | - | - |
| ODOT Grant | 2,337.62 | 25,000.00 | (22,662.38) |
| Total Conference Revenues | 204,863.71 | 225,000.00 | (20,136.29) |
| Interest Earned | 62.25 | - | 62.25 |
| Ordinary Revenues | | | |
| Associate Member Dues | 36,120.00 | 25,000.00 | 11,120.00 |
| Board Meeting Partnerships | 513.09 | 2,000.00 | (1,486.91) |
| Transit Membership Dues | 212,201.00 | 215,000.00 | (2,799.00) |
| Membership Dues AR Write-Off's | - | - | - |
| Mobility Manager Member Dues | 8,100.00 | 7,000.00 | 1,100.00 |
| Other Partnerships and Income | | - | - |
| Total Ordinary Revenues | 256,934.09 | 249,000.00 | 7,934.09 |
| Refunds | | | |
| Refunds - Attendee (Conference) | - | - | - |
| Refunds - Expo (Conference) | - | - | - |
| Refunds - Sponsor (Conference) | - | - | - |
| Refunds - Associate Members | - | - | - |
| Total Refunds | | - | - |
| Total Revenues | 461,860.05 | 474,000.00 | (12,139.95) |
| Expenses | | | |
| Annual Conference Expense | | | |
| Advertising | - | 500.00 | (500.00) |
| Audio Visual Services | - | 20,000.00 | (20,000.00) |
| Video Production Services | - | 500.00 | (500.00) |
| Script & Stage Management | - | 500.00 | (500.00) |
| Bags/Giveaways Awards | - | 4,000.00 | (4,000.00) |
| Catering | 55,979.83 | 60,000.00 | (4,020.17) |
| Conference Insurance | - | 1,000.00 | (1,000.00) |
| Decorator | 12,131.75 | 10,000.00 | 2,131.75 |
| Graphic Design Services | - | 3,500.00 | (3,500.00) |
| Annual Conference Expense-Other | 11,900.00 | 6,000.00 | 5,900.00 |
| Event Management & Production | 36,000.00 | 54,000.00 | (18,000.00) |
| Events - Social & Networking | 8,937.25 | 15,000.00 | (6,062.75) |
| Events - Other | 11,273.00 | 500.00 | 10,773.00 |
| Presenter Fees | 2,750.00 | - | 2,750.00 |
| Facility Rental | 28,422.00 | 33,000.00 | (4,578.00) |
| Lodging | - | 1,500.00 | (1,500.00) |
| Travel Hotel & Mileage | | | |
| Traver Hoter & Whicage | 1,128.16 | 1,000.00 | 128.16 |
| Meals & Entertainment | 1,128.16 | 1,000.00 2,000.00 | |
| | 1,128.16 | | $ \begin{array}{c} 128.16 \\ (2,000.00) \\ (2,500.00) \end{array} $ |

Ohio Public Transit Association Statement of Activities - Detail with Budget Comparison For the Nine Months Ended September 30th, 2023



| | YTD | Jan - Dec 2023 Budget | \$ Budget Variance |
|--|------------|--------------------------|---------------------------|
| Print Materials | 1,601.55 | 2,500.00 | (898.45) |
| Office Supplies Conference | - | 100.00 | (100.00) |
| Promotional Products | 4,129.48 | 3,000.00 | 1,129.48 |
| On-site Staffing | - | 1,000.00 | (1,000.00) |
| Insurance | - | - | - |
| Transportation - Local | - | 1,000.00 | (1,000.00) |
| Website Development | - | 1,000.00 | (1,000.00) |
| Total Annual Conference Expense | 176,055.46 | 224,100.00 | (48,044.54) |
| Association Activities | | | |
| Board and Committee Meetings | 2,062.31 | 1,500.00 | 562.31 |
| Mobility Managers | - | - | - |
| Excellence Awards | 1,441.02 | - | 1,441.02 |
| Member Campaign | - | 5,000.00 | (5,000.00) |
| Ride Easy Ohio State Campaign | - | - | - |
| Ohio Love Transit | 8,148.39 | 8,000.00 | 148.39 |
| Credit Card and Banking Fees | - | - | - |
| Support/Sponsor other Venturers | - | - | - |
| Training & Seminar (Not Confer) | - | - | - |
| Association Activities - Other | - | - | - |
| Total Association Activities | 11,651.72 | 14,500.00 | (2,848.28) |
| Facility Expense | | | |
| Office Rent | - | - | - |
| Total Facility Expense | - | - | - |
| Operational Expenses | | | |
| Advertising | - | - | - |
| Graphic Design Services | - | 2,000.00 | (2,000.00) |
| Bank Charges | 342.60 | 1,200.00 | (857.40) |
| Dues & Subscriptions | 821.40 | 750.00 | 71.40 |
| Hardware/Software Expense | 931.02 | 12,000.00 | (11,068.98) |
| QuickBooks Payments Fees | 3,703.66 | 1,800.00 | 1,903.66 |
| Executive Retreat | - | - | - |
| Professional Development | - | - | - |
| Insurance | 793.00 | - | 793.00 |
| Office Supplies | 22.01 | 1,200.00 | (1,177.99) |
| Other General and Admin Expense | - | - | - |
| Postage And Delivery | - | 500.00 | (500.00) |
| Printing | - | 500.00 | (500.00) |
| Website | 414.90 | 925.00 | (510.10) |
| Taxes & Licenses | - | - | - |
| Travel, meals, misc | | 2,000.00 | (2,000.00) |
| Total Operational Expenses | 7,028.59 | 22,875.00 | (15,846.41) |
| Professional Services | | | |
| Accounting Fees / 990 | 5,200.00 | 6,200.00 | (1,000.00) |
| Consultant Fees | - | - | - |
| Government Relations Contract | 67,500.00 | 90,000.00 | (22,500.00) |
| Director Fees | 42,000.00 | 51,000.00 | (9,000.00) |
| Legal Services | - | - | - |
| Professional Services Administration Support | 24,000.00 | 33,000.00 | (9,000.00) |

Ohio Public Transit Association Statement of Activities - Detail with Budget Comparison For the Nine Months Ended September 30th, 2023



| | | Jan - Dec 2023 | |
|------------------------------------|-------------------------|----------------|---------------------------|
| | YTD | Budget | \$ Budget Variance |
| Total Professional Services | 138,700.00 | 180,200.00 | (41,500.00) |
| Total Expenses | 333,435.77 | 441,675.00 | (108,239.23) |
| Change in Net Assets | \$ <u>128,424.28</u> \$ | 32,325.00 | <u>\$ 96,099.28</u> |

Ohio Public Transit Association Statement of Cash Flows For the Nine Months Ended September 30th



| OPERATING ACTIVITIES Change in Net Assets | | 2023 | |
|---|-----|-------------|--|
| | | 128,424.28 | |
| A director and the many sile Changes in Net A sector to Net Costh and the anomaticana | | | |
| Adjustments to reconcile Change in Net Assets to Net Cash used by operations: Pledges Receivable | | 109,886.00 | |
| Prepaid Expenses | | 3,773.00 | |
| Accounts Payable | | 150.00 | |
| Unearned Membership Revenue | | -248,921.00 | |
| Total Adjustments to reconcile Change in Net Assets to Net Cash used by | -\$ | 135,112.00 | |
| Net cash used by operating activities | -\$ | 6,687.72 | |
| Net cash decrease for period | -\$ | 6,687.72 | |
| Cash at beginning of period | \$ | 268,889.95 | |
| Cash at end of period | \$ | 262,202.23 | |